2025 POSITIVE FARMERS DAIRY CONFERENCE

15th and 16th January, 2025

Radisson Blu Hotel, Little island Cork.

Phone: 353 87 6457987 Email: info@positivefarmers.ie



FARM with CLARITY and CONFIDENCE while INCREASING PROFITS

The Positive Farmers present Europe's Premier Dairy Farming Conference each year. A truly motivational start to the farming year in a positive environment with like-minded people.

- Excellent speakers
- Evidence-based research
- New advancements in the dairy industry are hallmarks of this conference.



DAY 1

Wednesday - 15th January 2025

FARM with CLARITY and CONFIDENCE while INCREASING PROFITS

09:00 - 09:40 Registration, Refreshments & Networking

09:40 - 09:45 Welcome and Opening Remarks

Session 1 A 09:45 - 10:35 Big Picture - Industry Overview Session

Future trends in dairy markets - importance of grass fed Challenges and opportunities - what we need to focus on

- International insights plus key aspect to profitable, happy farming
- Why I'm staking my future in farming

Chairperson: Kevin Twomey

Michael Murphy

Irish & international farmer and investor, co-founder of the Positive **Farmers**

Guest speaker To be announced shortly

Session 2 A 10:35 - 12:15 Farm Systems

Focus on margin not output-back to basics Stocking rate, feed systems, grass growth trends etc. system targets

- How to work it out?
- Challenge preconceptions
- Calving date impact

Chairperson: Gillian O'Sullivan

Paidi Kelly

Director TeamAg Advisory, farming in partnership & Positive Farmers team member, Formerly Teagasc.

Dr. Brendan Horan

Principal Research Officer - Grassland Science, Teagasc. Moorepark.

12:15 - 13:25 **Lunch and Networking**

Session 3 A 13:25 - 15:00 How Can We Get Back to 15tDM/ha?

Review N use, tonnage grown, impact on feed system

- Clover has it still a role to play?
- What are best farmers doing?
- Lessons from two challenging years

Chairperson: Deirdre Hennessy

Fergal Coughlan

Farm manager, Clonakilty Agricultural College

John Maher

Teagasc, Moorepark. Specialist - Grass 10 Manager

15:00 - 15:30 **Refreshment Break & Networking**

Session 4 A 15:30 - 17:00

Progressing in Partnerships

Full details shortly

Chairperson: Niall Murphy

Aine O Connell & Vinnie Griffith Dairy farming in Claremorris, Co Mayo

Rhidian Glyn

A new entrant farmer from Wales

19:30 -

DAY 2

Thursday - 16th January 2025



FARM with CLARITY and CONFIDENCE while INCREASING PROFITS

09:30 - 10:00

Registration, Refreshments & Networking

Workshops 10:00 - 11:00

OPTION 1 - Budget for 2025

- Banking insights, cash-flow, loan structure, etc.
- Template/ Budgeting/ Keeping it updated

OPTION 2 - Land prices

- What factors are affecting supply/demand?
- Taxation? Is there a crash coming?

OPTION 3 -

Full details shortly

. . . .

11:00 - 11:30

Refreshment Break & Networking

Workshops 11:30 - 12:30

OPTION 1 - Budget for 2025

- Banking insights, cash-flow, loan structure, etc.
- Template/ Budgeting/ Keeping it updated

OPTION 2 - Land prices

- What factors are affecting supply/demand?
- Taxation? Is there a crash coming?

OPTION 3 -

Full details shortly

12:30 - 13:45

Lunch and Networking

LESSONS FOR LIFE

Session 3 B 13:45 - 14:45

This session will explore the important topic of

Full details shortly

Nollaig Heffernan Independent Management Consultant specialising in Leadership and Organisational Psychology.

Chairperson: Gillian O'Sullivan

Roger Adams

Certified strength and conditioning coach with the IRFU, a competitive Masters Class body builder and a life long Martial Artist.

Dessie Fitzgerald

Dairy farmer, hurler, life coach.

14:45 - 15:00 **Comfort Break**

11113 13100 20111121

Session 4 B

15:00 - 16:00

Panel discussion on key issues facing the sector and overview of important elements of the Conference

Chairperson:

Full details shortly

16:00 - 16:10 Conclusion & Conference close